



## TAMA FARMERS TRUST

### **REQUEST FOR EXPRESSION OF INTEREST FOR HIRING OF A CONSULTING FIRM TO CONDUCT A FUNCTIONAL REVIEW**

#### **1.1 INTRODUCTION**

Tama Farmers Trust is the largest farmers body that was founded in 1929 by commercial tobacco growers in the Southern Region as Nyasaland Tobacco Association; and later became Tobacco Association of Malawi after attaining independence in 1964. On 19th December, 2019 it became TAMA Farmers Trust to accommodate farmers carrying out other agricultural activities.

The Trust has three subsidiaries namely; Tama Grading and Re-Handling Company, Tama Enterprises Ltd and Tama Hessian Services Ltd.

#### **1.2 OBJECTIVE**

The objective of the exercise is to review the organizational set up of the Trust to enable it to efficiently and effectively implement its mandate.

More specifically, the aims and objectives of the exercise are as follows: -

- a) rationalize the Trusts structure
- b) streamline the Trusts establishment;
- c) identify and eliminate uneconomic work practices;
- d) explore possible areas of automation; and
- e) review expenditure patterns in order to curb wastage.

#### **1.3 QUALIFICATIONS & EXPERIENCE**

Firms intending to apply and be considered for the assignment must meet the following requirements:

- a) Possession of an experienced workforce with requisite knowledge, skills and qualifications in business administration, finance and agriculture.
- b) At least 5 years' experience with relevant and proven track record in similar assignments.

- c) Evidence of accomplishments of assignments of similar magnitude and scale.
- d) The Team Leader must possess a minimum of a Masters Degree in Business Administration, Agriculture Economics, Economics, Finance or any other relevant field to the assignment.

#### 1.4 SUBMISSION

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by email) by close of business on 30<sup>th</sup> April 2020. The EOI's must be clearly marked "**Expression of interest to conduct a functional review**"

**The Chief Executive Officer  
Tama Farmers Trust  
Tama House  
City Center  
P.O. Box 31360  
Lilongwe 3**

**Email: [tama@tamalawi.com](mailto:tama@tamalawi.com)**